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Solésence Beauty Science

Second Quarter 2026 Earnings Call | August 19, 2026

The future of sun care is the future of beauty™

Today's Speakers

Kevin Cureton

PRESIDENT & CHIEF EXECUTIVE OFFICER

Laura Riffner

CHIEF FINANCIAL OFFICER

Disclosures

Forward-Looking Statements

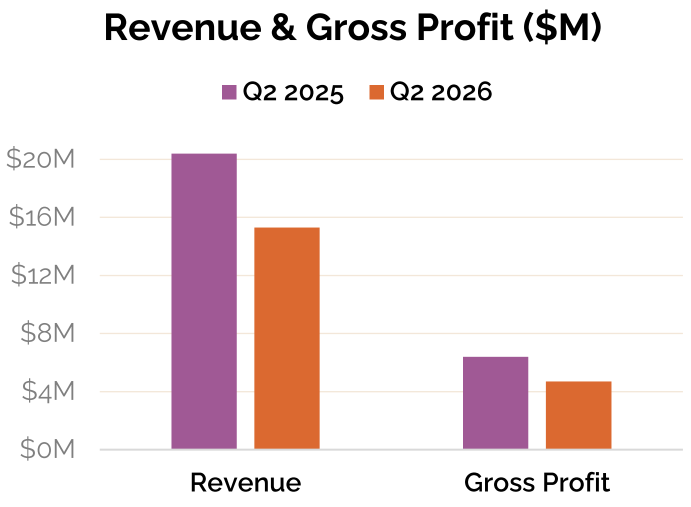
Management will make statements that include forward-looking statements within the meaning of the federal securities laws, which are pursuant to the safe harbor provision of the Private Securities Litigation Reform Act of 1995. This presentation contains statements that reflect the company's current beliefs, and a number of important factors could cause actual results for future periods to differ materially from those stated.

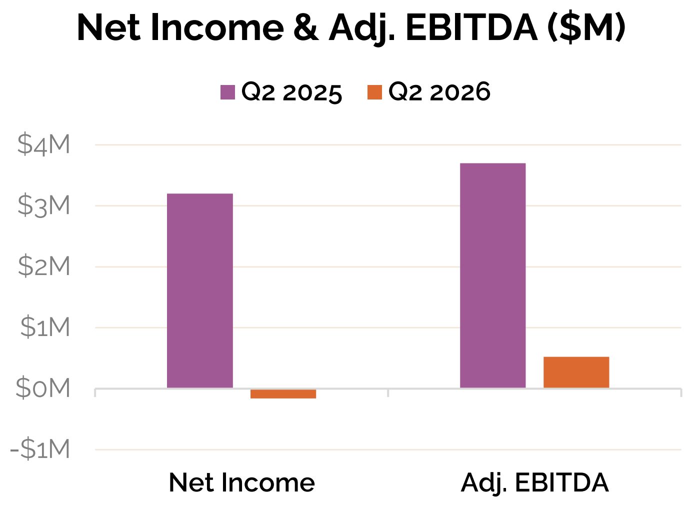
These factors include, without limitation: decisions of customers to cancel purchase orders, demand for personal care ingredients, changes in distribution relationships, the impact of competitive technology, and public health disruptions. Except as required by law, the Company undertakes no obligation to update or revise these forward-looking statements.

Non-GAAP Financial Measures

This presentation includes certain Non-GAAP financial measures, including Adjusted EBITDA. These measures are provided as a complement to, and not a substitute for, financial measures prepared in accordance with U.S. GAAP. Management believes these measures provide useful insight into operating performance. A reconciliation of Non-GAAP measures to the most directly comparable GAAP measures is included in the Appendix to this presentation.

Q2 2026 Financial Snapshot





METRIC	Q2 2026	Q2 2025	CHANGE
Revenue	$15.3M	$20.4M	(25%)
Gross Profit	$4.7M	$6.4M	(27%)
Operating Expenses	$4.6M	$4.0M	+15%
Net Income / (Loss)	($158)K	$3.2M	(NM)
Adjusted EBITDA	$523K	$3.7M	(86%)

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REVENUE
$15.3 Million

GROSS PROFIT
$4.7 Million

GROSS MARGIN
31%

ADJUSTED EBITDA
$523K

SHIPPED & ON-HAND ORDERS
$64.9 Million
As of August 17, 2026

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Questions & Answers

Thank you for joining us today.

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